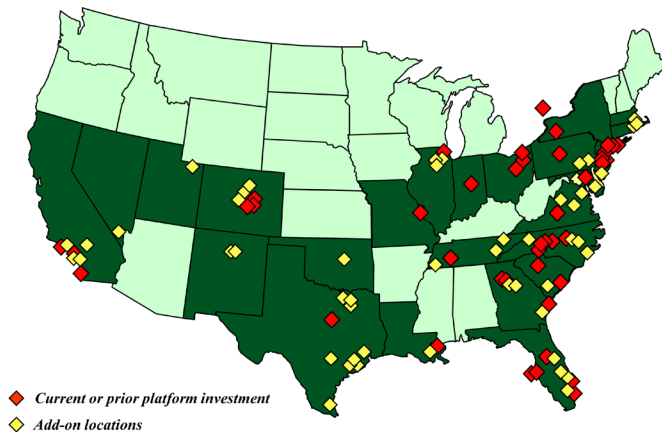


INVESTMENT CRITERIA

- Niche manufacturers, specialty service companies, or value added distributors.
- Revenues: \$8 - \$100 million.
- EBITDA: \$2 million - \$10 million.
- Companies that are leaders in their industries and have a high regional or national market share.
- Diverse and stable customer base, preferably with no customer representing more than 20% of sales.
- Strong management.
- Geographical focus within the Continental U.S.



Since 1988, FCP has managed over \$350 million of equity for the sole purpose of investing in owner recapitalizations, management buyouts and buy-ins, family succession recapitalizations, and industry consolidations. During this time, FCP has acquired or recapitalized 40 platform companies and has completed over 100 add-on acquisitions. FCP serves as a supportive financial partner who allows management teams to retain autonomy over daily operations. Over the years, FCP has proven to be a highly effective partner for executing long-term growth strategies including providing non-dilutive equity capital for companies seeking to grow through acquisition.



INDUSTRIES WE AVOID

Capital intensive heavy equipment
 Commodity products
 Restaurants
 Biotech
 Retail

Computer software or hardware
 Early stage venture deals
 High-tech products
 Real estate

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INTERMEDIARY FEES

FCP honors finder's fees in cash for introductions that lead to completed transactions for our firm. Visit our website at www.fcpinvestors.com/downloads for our Confidentiality and Fee Agreements.